



NEW YORK STATE OLYMPIC REGIONAL DEVELOPMENT AUTHORITY

Resolution # 478

RESOLUTION COMMITTING CAPITAL AND AUTHORIZING THE PRESIDENT AND CEO TO ENTER INTO AN AGREEMENT EXTENDING THE CONTRACT FOR BUSINESS INTELLIGENCE SOFTWARE PLATFORM

At a meeting of the Board of Directors of the Olympic Regional Development Authority (Olympic Authority) held on March 24, 2023, the Chair offered the following resolution:

WHEREAS, following a competitive bid process, and on September 22, 2020, the Olympic Authority and Domo, Inc. (Domo) entered into a services agreement (Services Agreement), whereby Domo agreed to provide the Olympic Authority with a customizable sales tracking software platform which would allow the Olympic Authority to integrate its business and operational information for business intelligence reporting and data analysis; and

WHEREAS, the term of the Services Agreement was from September 22, 2020, through March 21, 2023; and

WHEREAS, Domo provided the software platform to the Olympic Authority and thereafter customized it to meet the specific needs and requirements of the Olympic Authority; and

WHEREAS, the Domo Services are a valuable tool such that an extension of Service Agreement is a worthwhile investment for the Olympic Authority; and

WHEREAS, the Olympic Authority desires to enter into a proposed Agreement which extends the term of the Services Agreement for a period of three (3) years from March 22, 2023, through March 21, 2026, at a fixed price of \$312,340.80; and

WHEREAS, the Olympic Authority has determined that Domo provides the best value to the Olympic Authority on a single source basis, and that entering into the Agreement with Domo is in the best interest of the Olympic Authority; and

WHEREAS, the President & CEO has requested that the Olympic Authority commit the requisite capital for the extension of the Domo Services so as to enable entry into the Agreement; and

WHEREAS, pursuant to ORDA's By-Laws, Art. VI § 2, which requires that the President & CEO obtain Board approval prior to entering into agreements the value of which will be in excess of \$250,000.00 or more over the life of the contract, the President & CEO has requested authority to enter into the Agreement;

NOW, THEREFORE, BE IT RESOLVED that the Board of Directors hereby authorizes the expenditure of funds and commits the capital for the extension of the Services Agreement as is described more fully herein; and

BE IT FURTHER RESOLVED that the Board of Directors hereby authorizes the President & CEO to enter into the Agreement upon the terms and amounts provided for herein.

SO RESOLVED,

MOVED BY: Diane Munro

SECONDED BY: Cliff Donaldson

and

ADOPTED BY the following vote:

In Favor:	Excused/Abstained:	Against:
<u>Bill Beaney</u>	<u></u>	<u></u>
<u>Frank Cardinale</u>	<u></u>	<u></u>
<u>Joe Martens</u>	<u></u>	<u></u>
<u>Cliff Donaldson</u>	<u></u>	<u></u>
<u>Steve Hunt</u>	<u></u>	<u></u>
<u>Art Lussi</u>	<u></u>	<u></u>
<u>Diane Munro</u>	<u></u>	<u></u>
<u>Chris Pushkarsh</u>	<u></u>	<u></u>
<u>Joe Zalewski</u>	<u></u>	<u></u>
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Renee Fitzgerald, Secretary to the Board, being duly sworn, deposes and says:

The above Resolution # 478 was duly passed by the Board of Directors on March 24, 2023.

Signature [Handwritten Signature]

Title: Secretary to the Board of Directors

Sworn before me this 27th day of March, 2023.

[Handwritten Signature]

Notary Public, State of New York

EDWARD KOWALEWSKI, JR.
 Notary Public, State of New York
 No. 02KO4982911
 Qualified in Saratoga County
 Commission Expires June 10, 2023